

**JUSTIFICATION AND APPROVAL
FOR OTHER THAN FULL AND OPEN COMPETITION, PRICE
JUSTIFICATION (JOFOC)**

**ACQUISITION OF VEHICLE RENTAL SERVICES IN SUPPORT OF SENIOR
HIGH LEVEL USG VIP VISIT**

1. I recommend that the Department of State use other than full and open competition for the acquisition of vehicle rental services for this VIP visit. The estimated cost is PhP10,344,000.00 (\$231,876.26).

2. Nature and/or description of the action being approved.

Senior High Level USG Principal traveling with a delegation inclusive of support elements in: Security, Communications, Logistics and Operations.

3. A description of the supplies or services required to meet the agency's needs.

Company Name : ENTERPRISE LEASING CORPORATION
Company Address: 2317 Aurora Blvd., Pasay City 1300
Philippines

Vehicle Type/Size:

Description (with Driver)
<i>Sedan</i>
<i>Van, 7 pax capacity</i>
<i>Van, 10 pax capacity</i>
<i>Van, 15 pax capacity</i>
<i>Bus S, 40 pax capacity</i>
<i>Bus L, 50 pax capacity</i>
<i>Cargo Van, 6M</i>
<i>Cargo Truck, 7.5M</i>
<i>SUV</i>

4. An identification of the statutory authority permitting other than full and open competition.

[X] 41 U.S.C. 253 (c) (2), FAR 6.302-2; Unusual and Compelling Urgency;
(Based on the available time and urgency of the requirement as detailed below)

Security concerns prohibit sufficient advanced notification of VIP travel to allow for sufficient time to conduct full and open competition. The Department of State can only communicate with the staff at Posts abroad when authorization is given due to security concerns. They have an extremely short turnaround time when

authorization has been granted for negotiations to commence and vehicle selections to be finalized with both the local vendors and Posts before the actual Senior High Level USG VIP visit occurs.

Many of the arrangements for transportation are often not confirmed until just before the actual visit. In addition, to supporting a large delegation within a short time frame, last minute and frequent changes of itineraries for supporting personnel often result in significant changes in how Posts work with the vendors. With the exception of few trips, contracts are not permitted to be signed until the Department of State (Post) has written confirmation from all supporting agencies, which enables collection of funds from said agencies in the event of cancellation. This results in an unusual and compelling urgency in accordance with 41 U.S.C. 253 (c) (2), FAR 6.302-2.

These unique Senior High Level USG VIP travel requirements result in only a single or a very limited number of responsible sources with no other supplies or services capable of satisfying agency requirement in accordance with 41 U.S.C. 253 (c) (2), FAR 6.302-2.

To ensure smooth operations and that an adequate number of vehicles will be provided to the USG, the contract will be awarded to two (2) companies. The other vehicle rental company that we will be contracting with is AVIS Rent-A-Car Philippines.

5. A demonstration that the proposed contractor's unique qualifications or the nature of the acquisition requires use of the authority cited.

Security and logistics are the Department of State's primary considerations when procuring vehicle rental services. The Department of State must be able to provide a safe and secure environment for VIP visitors. Frequently, VIP visits are not announced or confirmed in sufficient time to conduct a competition, creating an urgent and compelling need.

☒ The VIP visit information was not available in sufficient time thereby creating an urgent and compelling need.

☐ The host country government requires the use of this/these company(s).

☒ The proposed contractor has the following unique qualifications which meet the Department of State's security and logistical requirements.

☒ Type/Size and number of vehicles (able to accommodate certain groups of passengers)

6. A description of efforts made to ensure that offers are solicited from as many potential sources as is practicable.

Due to urgency and exception in FAR 25.401(a)(5), this solicitation cannot be posted but the JOFOC will be published in FedBizOpps.

The following other vehicle rental companies were reviewed (during the preparation for the cancelled Senior High Level USG VIP visit on October 2013) but were not adequate because they could not provide all types/sizes of vehicles required: Circle Transport Corporation, Cytian Transport Services, Alchrist Transport Services, Gudtwogo Transport Services, Reale Travel & Tours, Bel-Air Bus Charter Corporation, Silent Option Security Agency & Protective Services and New Day Transport.

7. A determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable.

The proposed contractor's offered rates are the same as their published all-in vehicle rental rates.

8. Any other facts supporting the use of other than full and open competition.

None

9. A listing of sources, if any, that expressed, in writing, an interest in the acquisition.

None

10. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before any subsequent acquisition for the supplies or services required.

Under normal conditions, similar services will be acquired in accordance with the competition.

CERTIFICATIONS

I certify that the information in this justification is accurate and contains complete data necessary to support the recommendation for other than full and open competition to the best of my knowledge and belief.

4/17/14
Date:

Michael Dobbs
Director, Presidential Travel Specialist

I certify that this justification is accurate and complete to the best of my knowledge and belief. Based on my assessment, I conclude that other than full and open competition is justified and the proposed price is fair and reasonable.

4/17/14
Date:

NENITA V. WHITAKER
Contracting Officer